

# MARCH 2025

## HI DESERT REAL ESTATE MARKET UPDATE

### Hi Desert Communities

By Bob Armstrong Real Estate Broker

(760) 221-2999, [squabblefree.bob@outlook.com](mailto:squabblefree.bob@outlook.com)

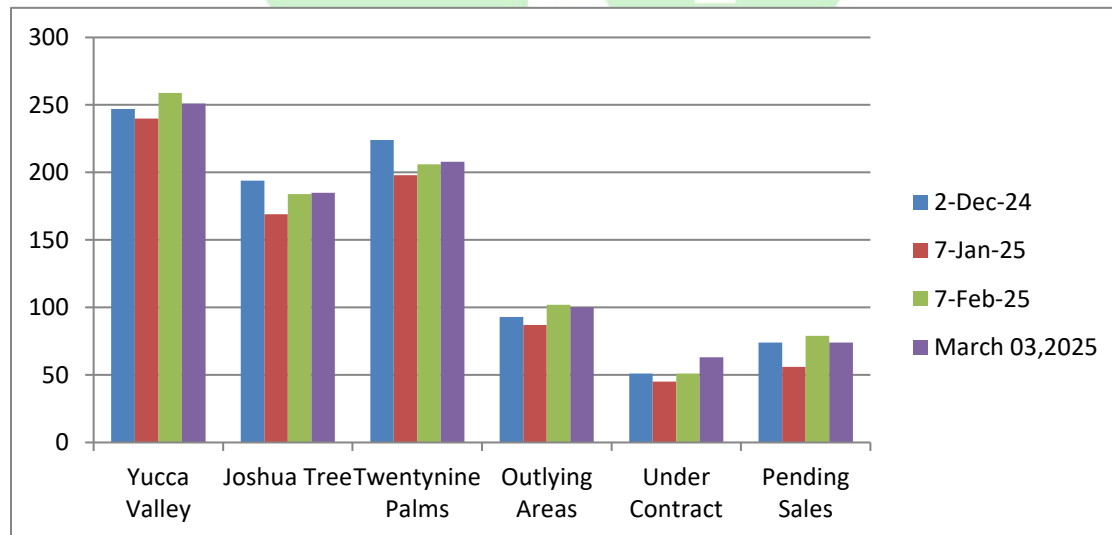
56675 Duarte St, Yucca Valley, CA 92284

DRE# 01275801

This monthly report is an attempt to provide you with mathematical information about the current real estate market in the Hi Desert communities of Yucca Valley, Joshua Tree, Twentynine Palms, and surrounding areas. I do my best to keep my opinion out of the information. If you want my opinion, just ask! I also post market information on my Facebook Fan Page ([www.facebook.com/desertrealestate](http://www.facebook.com/desertrealestate)). All information included on this Update is gathered from the California Regional Multiple Listing Service (CRMLS) which is the predominate service in the area. **Numbers in parenthesis represent change from last month.**

## INVENTORY

At this writing (March 03, 2025) we have 744 (-07) homes actively for sale in our area ranging from a low price of \$26,000 to a high of \$17,950,000. There are 63 (+12) properties in "Active Under Contract" status (some major contingencies but in escrow). There are 74 (-05) properties in a Pending sale (waiting on escrow to close). Of the active listings, 251 in the Yucca Valley zip code of 92284 (-08). 185 in the Joshua Tree zip code of 92252 (+01) and 206 in Twentynine Palms 92277 (+02).





## WHAT IS AVERAGE?

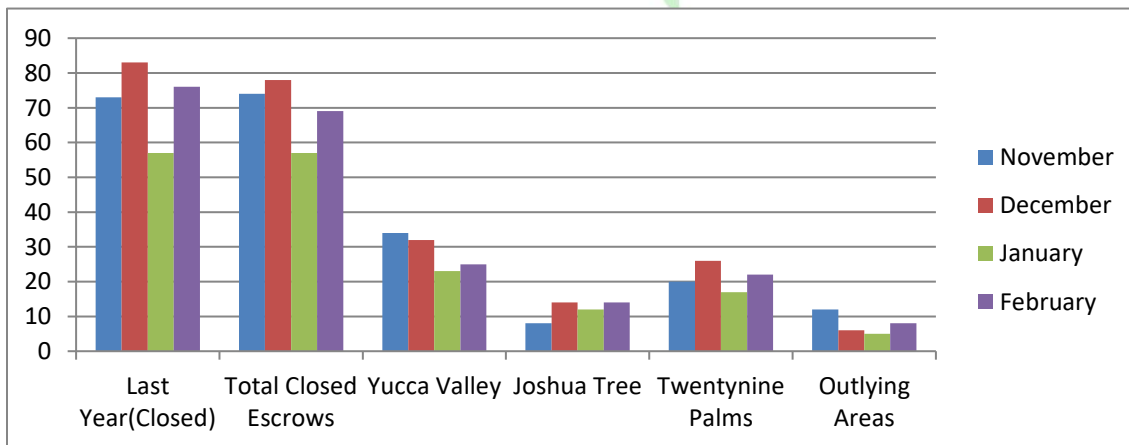
Our Hi Desert communities offer a variety of custom housing. When I refer, in this Update, to “average” just what is the definition for that month? Below is a table showing what was average for the month covered in this report (and the previous month). For the month of February 2025 our average is defined as-

COMMUNITY	Average Sold Price	Average Lot Size (sq ft)	Average Square Footage	Average Bedrooms	Average Bathrooms	Avg Price per sq ft
<b>Yucca Valley</b>	\$340,088	38,831	1,449	3	2	\$254.34
<i>YV last month</i>	\$352,557	39,700	1,364	3	2	\$286.51
<b>Joshua Tree</b>	\$445,386	41,708	1,327	3	2	\$330.99
<i>JT last month</i>	\$417,438	73,010	1,306	2	2	\$339.19
<b>29 Palms</b>	\$239,973	73,282	1,159	2	2	\$210.71
<i>29 last month</i>	\$224,465	99,440	1,185	2	1	\$193.76

## LAST MONTHS CLOSED ESCROW INFORMATION

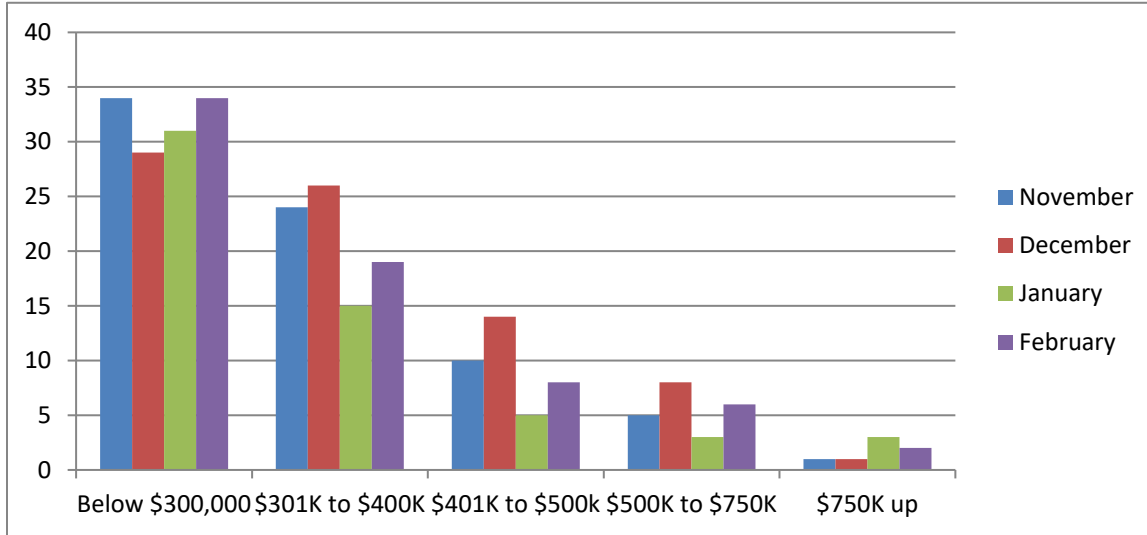
### Number of Closed Escrows:

Last month (February 2024) in our Hi Desert communities of Yucca Valley, Joshua Tree, and Twentynine Palms plus outlying areas we closed escrow on 69 (+12) homes. 36% of the sold homes were in Yucca Valley, 20% were in Joshua Tree, and 33% were in Twentynine Palms, 11% were from the smaller communities that surround our larger ones.



**CLOSED ESCROWS BY PRICE RANGE:**

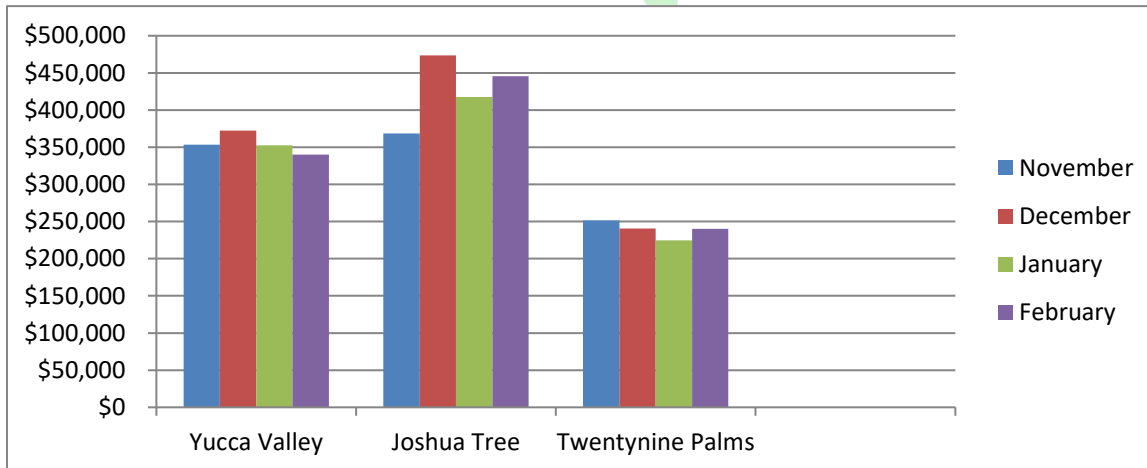
Of the 69 escrows closed in February, 34 were under \$300,000 (+03). 19 were between \$300k and \$400k (+04). **77% of homes sold under \$400k.** 8 homes sold between \$400k and \$500k (+03). 6 homes sold between \$500k and \$750k (+03). 2 houses sold over \$750k (-01). This month the highest value home sold is \$870,000. This home is on five acres and is located on Tamarisk Rd. in Morongo Valley.



**HOUSING STATISTICS**

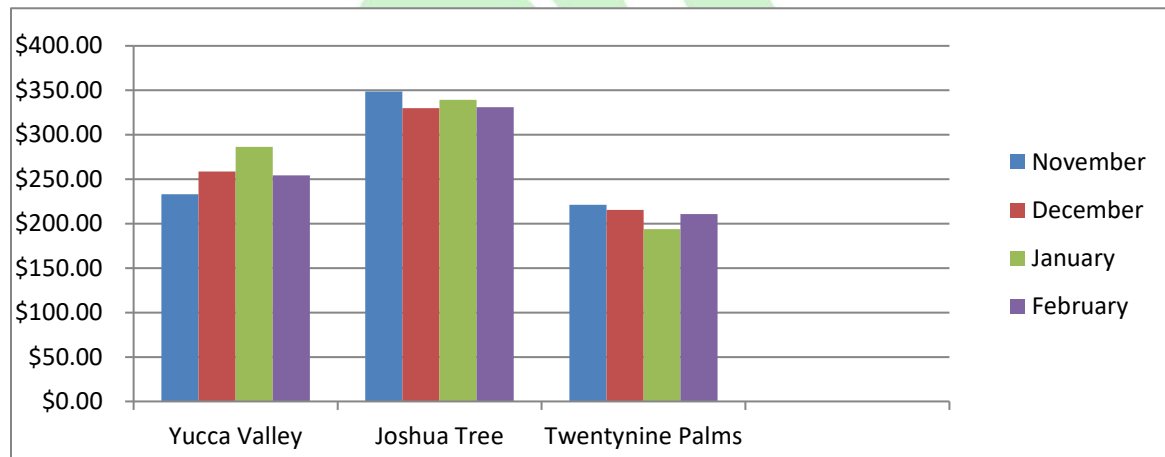
**AVERAGE PRICE OF CLOSED ESCROWS:**

In February, homes that closed escrow in Yucca Valley sold at an average price of \$352,557 (-12,469), Joshua Tree averaged \$445,386 (+\$27,948), Twentynine Palms averaged \$224,465 (+\$15,508).



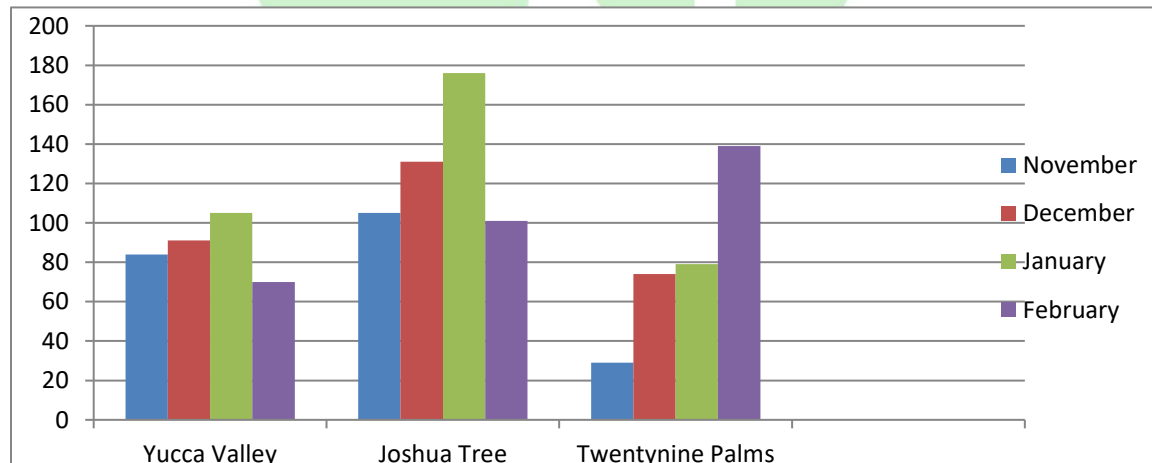
**PRICE PER SQUARE FOOT OF CLOSED ESCROWS:**

In February, homes that closed escrow in Yucca Valley sold for \$254.34 per square foot (-\$32.17), Joshua Tree sold for \$330.99 per square foot (-\$8.20), Twentynine Palms sold for \$210.70 per square foot (+\$16.95). The most expensive home sold by square foot this month is in Pioneertown. This home has 336 square feet, is on a five-acre parcel, sold for \$1,116.07 per square foot, and is on Coyote Rd. The least expensive home sold was \$95.17 per square foot. This home is located in Twentynine Palms on Pole Line Rd.



**Average Days on Market:**

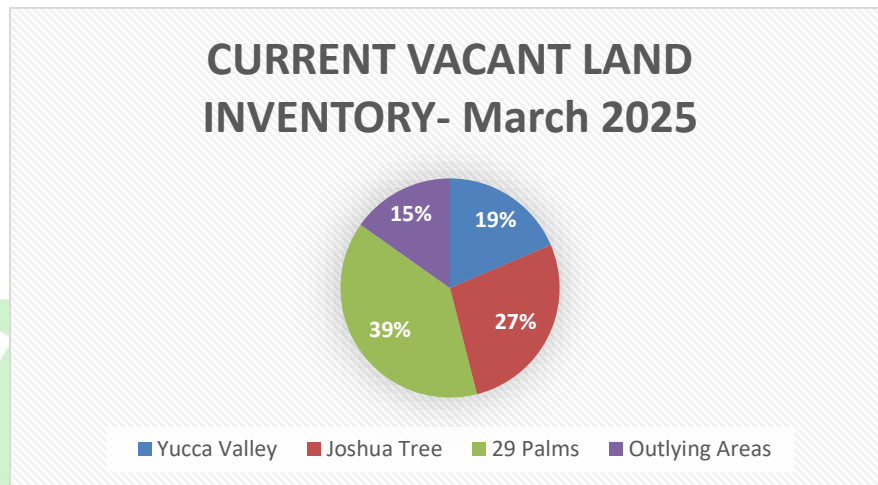
The average days on market for sold homes in Yucca Valley in February was 70 (-35), Joshua Tree was 101 (-75), Twentynine Palms was 139 (+60).



## VACANT LAND LISTINGS AND SALES-

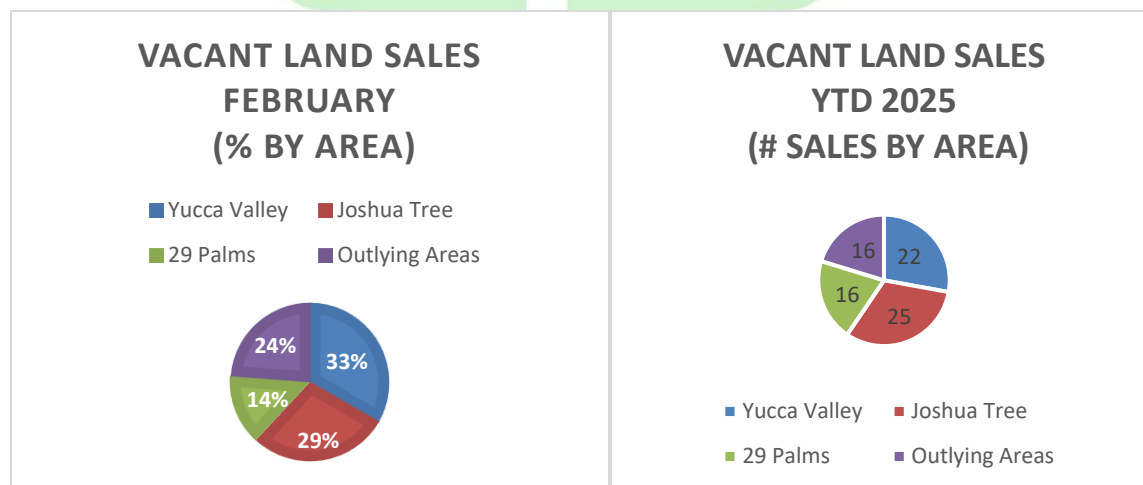
The following chart is the breakdown of vacant land listings in our communities at the time of this Update. Each month I will provide you with the inventory and sale breakdown.

Our current inventory, March 03, 2024, of vacant land listings is 1,164 (-26). 216 (+01) in Yucca Valley. 320 (-08) in Joshua Tree. 451 (-17) in Twentynine Palms. And 177 (-02) in our outlying areas.



The following charts are the breakdown of vacant land sales in our communities for the month of February (percentage by community). Next to it is the Year-to-Date sales (sold count by community).

Total sales for February are 42 (+05). 14 in Yucca Valley (+06). 12 in Joshua Tree (-01). 6 in Twentynine Palms (-06). And 10 in our outlying areas (+04).



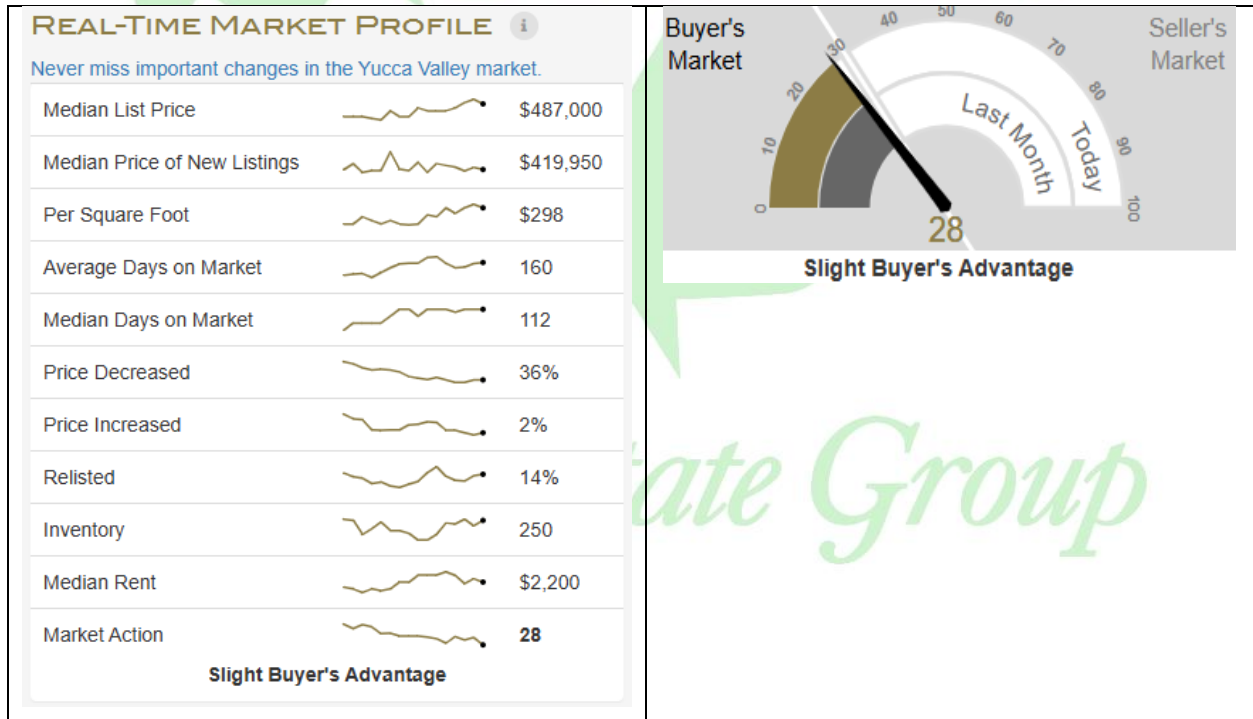
At our current pace of sales, we have 27 months of inventory (inventory divided by monthly sales).

## MARKET CONDITIONS

I am sharing with you the Altos Market Trend Report. This is a weekly report provided to me that can shed light on the health of our market. I use the same week of each month that I prepare my Monthly Market Update to help inform you of the trends in our market. The Market Action Index (MAI) answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer. Watch for changes in MAI. If the MAI resumes its climb, prices will likely follow suit. If the MAI drops consistently or falls into the Buyer's zone, watch for downward pressure on prices.

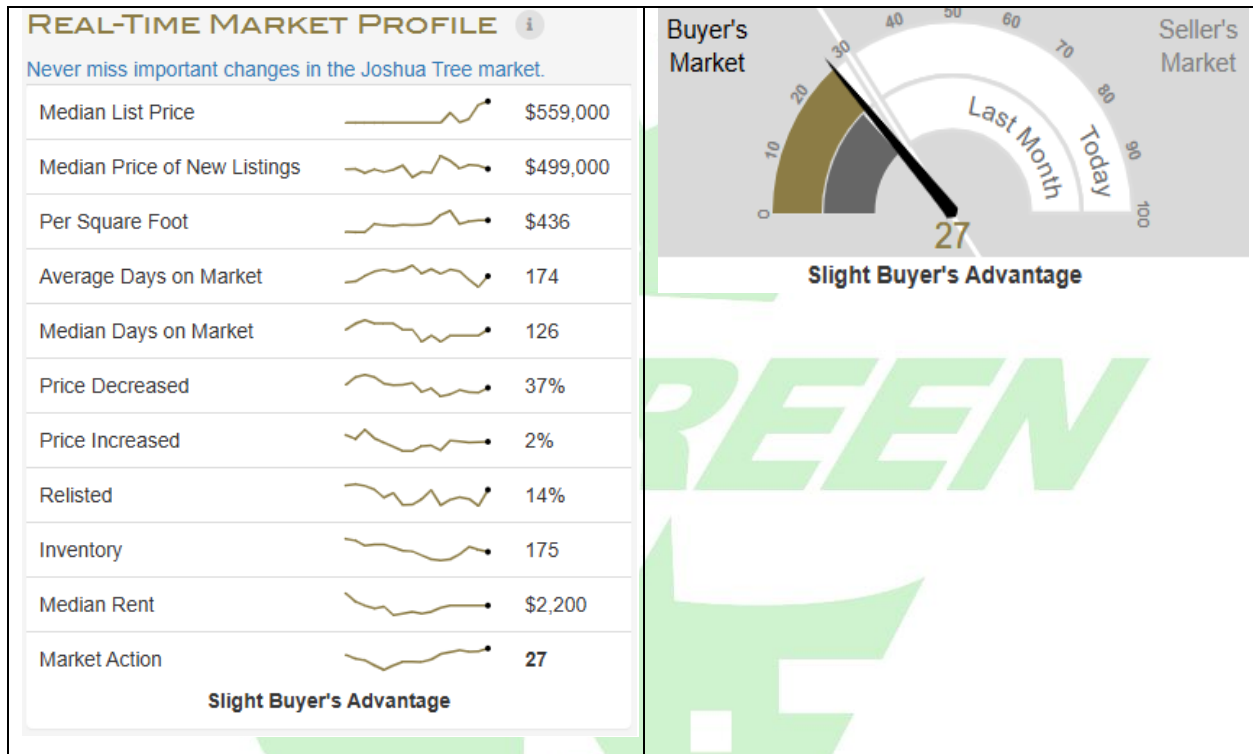
## YUCCA VALLEY:

This week the median list price for Yucca Valley, CA 92284 is \$487,000 with the market action index hovering around 28. This is less than last month's market action index of 29. Inventory has held steady at or around 250. The market has shown some evidence of slowing recently. Both prices and inventory levels are relatively unchanged in recent weeks. Watch the Market Action Index for changes as it can be a leading indicator for price changes.



## JOSHUA TREE:

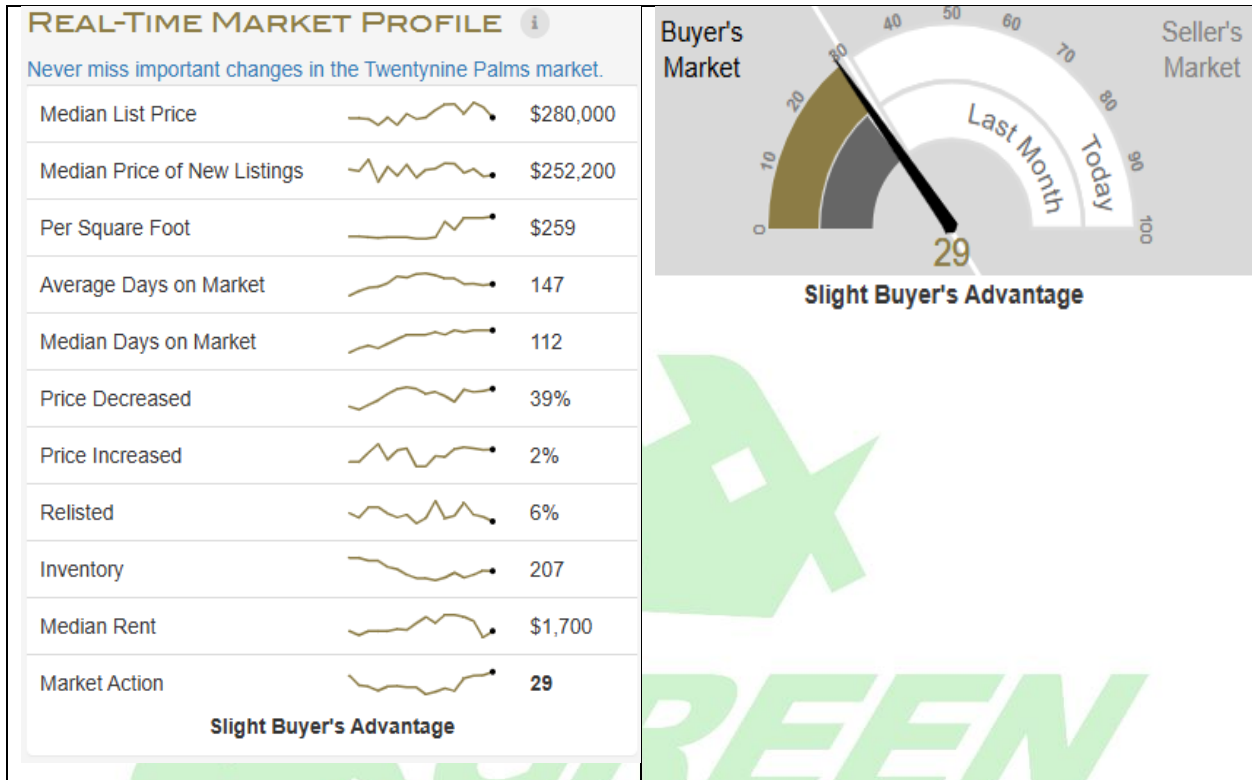
This week the median list price for Joshua Tree, CA 92252 is \$559,000 with the market action index hovering around 27. This is an increase over last month's market action index of 26. Inventory has increased to 175. The market has shown some evidence of slowing recently. Both prices and inventory levels are relatively unchanged in recent weeks. Watch the Market Action Index for changes as it can be a leading indicator for price changes.



## TWENTYNINE PALMS

This week the median list price for Twentynine Palms, CA 92277 is \$280,000 with the market action index hovering around 29. This is an increase over last month's market action index of 28. Inventory has held steady at or around 207. Home sales have been exceeding new inventory for several weeks. Since this is a Buyer's market, prices are not yet moving higher as excess inventory is consumed. However, as the supply and demand trends continue, the market moves into the Seller's zone, and we are likely to see upward pressure on pricing.





If you would like to better understand the math and dynamics of our local market, text, email, or call and let's discuss your questions and concerns. I can find a winning strategy for you in any market.

Sincerely,

*Bob Armstrong*

(760) 221-2999

DRE #01275801

 **GREEN Real Estate Group**

*Real Estate Group*